

## Microsoft Security Consultant Job Description

(This is a work from home remote office position)

Enabling Technologies Corporation (ETC) is the five-time global Microsoft Partner of the Year award winner (Communications). While we've been in business for over 28 years, our last decade+ has been spent deploying Microsoft Communication and Collaboration Solutions on premises and in the Microsoft cloud with PBX/PSTN integration (VoIP) with a focus on security. We are a full-service Microsoft 365 partner, and our delivery teams align with the M365 license: Office 365, Enterprise Mobility and Security, and Windows 10.

ETC is seeking a Microsoft Security Consultant to help our customers utilize Microsoft 365 E3/E5, EMS E3/E5, and M365 E3/E5 licensing benefits to improve their overall security and compliance. The position of Security Consultant, Microsoft Technologies, is an important role in the success of Enabling Technologies Corporation. The candidate will focus on consulting and implementation of Microsoft 365 Security & Compliance Solutions. These applications may be in Microsoft 365, Azure, or Dynamics 365, to include but not necessarily limited to:

- Azure Active Directory Premium
- Microsoft 365 Defender
- Defender for Office 365
- Defender for Endpoint
- Defender for Identity
- Microsoft Cloud App Security
- Azure Sentinel
- Microsoft Endpoint Manager (Configuration Manager/Intune)
- Data Loss Prevention
- Microsoft Information Protection
- Azure Infrastructure and Platform Services
- Azure Security Services

The Consultant is assigned to ETC's most important clients, handling new deployments and/or upgrades of software or providing guidance through Microsoft Partner Accelerator Workshops or the Fast-Track program.

Consulting with clients during their decision-making process, at times this position may help the ETC sales rep close sales with their technical acumen and confidence. During the presales cycle, the consultant may partner with ETC's Project Managers and interact mainly with client IT managers, directors, and IT pros. Once a project is underway, they will participate on a virtual team of internal ETC resources and client staff, planning and designing the solution. They will then install, customize, test, document, and train to ensure the client is satisfied with the overall outcome of the deployment.

The consultant will work in a fast-paced environment and must have the ability to multitask while still providing exemplary service to their clients. They will work in an environment that fosters cross-training and voluntary knowledge transfer. This is a customer-facing consulting position with up to 15% travel required, with the bulk of your time spent in a virtual office environment.

## Requirements

The ideal candidate will possess technical and consulting skills, including:

- Six to eight years total technology experience in systems integration, corporate IT, or consulting
- Ability to be flexible, work undirected, and multitask in a fast-paced environment
- Ability to quickly build working relationships in a team environment
- Outstanding leadership skills
- Resourcefulness and creative problem solving ability
- Excellent communication (written, verbal, presentation) skills
- Delivering a project according to a Scope of Work (SOW)
- Education:
  - BS in Computer Science, Engineering, or related field, or field experience
  - Technical certifications (i.e. MS certifications)

The candidate will:

- Have Microsoft server administration background (AD, security, Exchange, etc.)
- Have experience implementing Microsoft 365 Security and Compliance tools including:

Azure Active Directory Premium

Hybrid identity

Microsoft 365 Defender

Defender for Office 365

Defender for Endpoint

Defender for Identity

Microsoft Cloud App Security

Azure Sentinel

Microsoft Endpoint Manager (Configuration Manager/Intune)

Data Loss Prevention

Microsoft Information Protection

Azure Infrastructure and Platform Services

Azure Security Services

- Be able to develop and improve internal and customer facing processes for repeatable implementation, customizations, and/or maintenance of Microsoft EMS/Azure Sentinel solutions
- Assist in presales efforts to close deals involving their area of expertise

**An ideal candidate may also have:**

- Experience in migrating from Exchange on-premises to Microsoft 365 or Microsoft 365 Tenant to Tenant using native and 3<sup>rd</sup> party tools
- External client consulting experience of at least two years
- Information security experience (digital certificates, PKI)
- Mobility integration (Office 365 Enterprise Mobility & Security)
- Experience working with MECM
- Experience configuring and working with Azure, specifically Infrastructure as a Service
- Experience configuring or supporting [Azure \(Windows\)](#) Virtual Desktop